



Sales Estimator

COMPANY PROFILE

Stubbe's Precast is a family owned and operated company that has been providing precast solutions for over 35 years. It started as a small precast company servicing the agricultural market, growing into a diversified company that provides a wide range of concrete related products and services. Stubbe's is known for forward thinking solutions, quality and customer service and offers significant experience and expertise in providing optimal solutions for commercial, industrial, residential and agricultural structures.

We are currently looking for an estimator to join our sales team as we expand our capabilities and pursue new opportunities.

Stubbe's core values are: Hardworking | Team Player | Ethical & Honest | Dependable & Dedicated.

JOB SUMMARY

The successful applicant will be part of the estimating team and will initially be responsible for pricing a large percentage of general tender jobs. With experience the individual will work towards pricing multi-storey total precast proposals. Background training will include time in drafting as well as on production/installation crews. *This is an entry level position with opportunities for advancement into various other positions as experience is gained.*

KEY ACCOUNTABILITIES

- Assist in acquiring drawings and information from customers (email, file sharing sites and in person)
- Perform material takeoffs, calculate installation/production costs and assemble final quotations
- Be familiar with all of Stubbe's products and promote applications and benefits
- Identify potential areas of concern and provide alternative solutions
- Trouble shoot customer needs via phone calls, emails and site visits
- Visit customer's offices and sites when necessary

QUALIFICATIONS

- Technical Diploma or Degree in Architectural or Civil Construction Field
- Ability to read and interpret construction drawings (Architectural, Structural, Mechanical)
- Strong computer and computer software skills (Excel, Word, Bluebeam, AutoCAD)
- Excellent verbal and written communication (email, phone and in person)
- Exceptional time management skills (firm closing dates and multiple jobs closings)

WHAT WE OFFER

Stubbe's Precast is a dynamic precast manufacturer that has experienced significant growth in the last decade by creating new markets for precast in southern Ontario. Candidates have the opportunity to be part of our growth while gaining invaluable experience.

We offer a competitive salary, benefits after 3 months and significant growth opportunities for the right candidates. If you enjoy pushing the limits of your knowledge and developing effective solutions within challenging, real world design constraints, Stubbe's Precast will be of interest to you.

HOW TO APPLY

To learn more and determine whether Stubbe's Precast is a good fit for you, please visit www.stubbes.org. To apply, **please send a unique one page cover letter describing why you are an ideal candidate for the position and a brief list of your career goals with your resume to careers@stubbes.org.**